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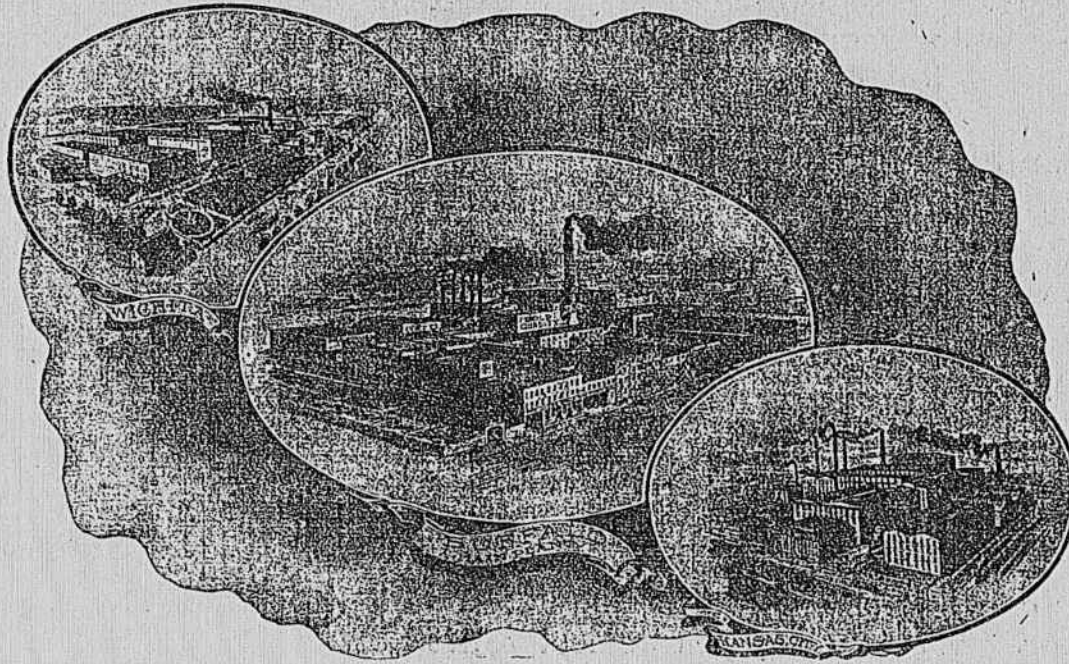
Westphalia Ham & Bacon



Standard of Quality

Our products are the Standard of Quality in the East.

When you get to KNOW them they will be the Standard in the South.

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TRY THEM AND LEARN IT

DOLD-QUALITY

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Niagara Hams and Bacon
FINEST PRODUCEDWhite Rose Brand
Fancy Pure Lard


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Standard of Quality

Greater Richmond means PROGRESS.
"Buffalo means BUSINESS."

DOLD-QUALITY means CO-OPERATION.

LET'S GET TOGETHER FOR
OUR MUTUAL GOOD

Our Fresh Meat Coolers

Carry a full line of Dressed Beef, Pork and Mutton Products, Fresh Home Dressed at Buffalo—Short time transit delivery—York State Pigs are Superior Quality

POST-OFFICE FIGURES.

Many Salary Increases for Postmasters. Shows That Business Is Brightly Good. From the Post-Office Department of the government there came the other day a partial announcement of the readjustment of the salaries of Virginia postmasters. In fifty-one towns salaries were increased from \$100 to \$200 per year, and in only six towns were there decreases. The net increase in the fifty-seven towns amounted to \$6,190.

The salaries of postmasters are increased or decreased according to the increase or decrease of the business done by the offices. It said that the best barometer to show the condition of business in a town or a city is the business of the post-office. There fore, the fact that out of fifty-seven post-offices in Virginia that pay the postmaster from \$1,000 to \$2,000 a year is salary, fifty-one get an increase and only six have to submit to a small decrease, is evidence that business in the Virginia towns is mighty good, and growing better every day. Hurrah for Virginia, anyhow!

THE TOBACCO TRADE.

Sales of Sun-Cured Leaf Larger Than Expected—Last Sales This Week. The fine rains that commenced last Monday morning throughout the sun-drying leaf tobacco territory and continued for several days, were cheering to the growers of the delightful weed. In the first place, these rains brought a "season" and enabled the farmers to get the remnant of their holdings in order for the market. They took ad-

vantage of the situation, and hence the receipts by rail and by wagon at the Richmond warehouses were unexpectedly large. There were sales on Tuesday and Friday, and much to the surprise of the tobacco buyers, who thought there was no more of the leaf of last year's growth in the barns, the offerings footed up about 100,000 pounds of as good sun-cured stock as ever came down the pike. The manufacturers were out on sales in good shape, and bid high for the remnant, and every farmer who offered stocks went home pleased with his account of sales.

In the second place, the timely rains enabled the growers of the weed to set and reset plants world without end. In Hanover, Goochland, Caroline, Louisa, Fluvanna, Albemarle, Henrico, and other sun-curing counties thousands, even millions, of plants were set out from Monday morning last up to Thursday, and there is no longer any fear of a short crop, unless the seasons from now on are unfavorable. The crop will be late, and, of course, in danger of early fall frosts, but maybe the early frosts will not come this year.

The warehousemen look for the last of the crop to be marketed this week, and then it is likely that the business will be over until next fall. The package dealers had some business last week, "but," said one of them, "there was nothing big going on." The truth is that package goods and re-dried stocks are very scarce, and with so little stock to go upon, the dealers can't look for very large business.

BUYS VIRGINIA FARM.

Minnesota Resident Moves to South. Volume of Post-Office Business.

[Special to The Times-Dispatch.] Bedford City, Va., June 10.—Mr. Pointner, of Minnesota, has purchased a tract of land of about forty acres, beyond Longwood Cemetery, on the eastern suburb, the purchase price being \$4,200, or more than a hundred dollars per acre.

Mr. Pointner has arrived with his family, and they are boarding at Mr. Wiggington's during the construction of a house, on the land which they will occupy as soon as completed.

Mr. Annesley, who for a number of years has resided near Bedford City and very successfully conducted a market garden, has sold his place to Mr. Graziop, of Pennsylvania, who has taken possession.

Although May is the lightest month in the post-office business at this place 156,315 pieces of mail matter were handled, each of four and a half times. This office has the distinction of being the smallest in the United States to be accorded a mail delivery service awarded for the volume of business of the office and not the ratio of population.

Miss Orm, of Savannah, Ga., who last summer came to Bedford City as a visitor and liked it so well, has purchased a summer home here. She has arrived with her sister-in-law, and they are established in their new quarters.

Otterburn Springs Opening



New Hotel and New Management Has and Shows Some Startling Surprises—Outlook for Successful Season.

Otterburn Springs, Va., June 10.—Rejuvenated Otterburn Springs, under the management of C. H. Paxton, who made the Natural Bridge Hotel famous, opened with a big hurrah, last Thursday. A train load of Richmond people came out from Richmond to see and be seen, as the saying is, and the country people from all round about came in. The newly arranged was inspected by all of the guests and the old timers hardly knew the place. The water works, the gas works, the lighting arrangements and all of the new things introduced by the new management, and introduced in such a short while, were a surprise to the visitors.

Of course, there had to be some speech-making on such a joyous occasion, and that came along after the fine dinner that Manager Paxton had set. The speakers were: Governor Mann, William E. Dabell, Major E. W. Bowles and others.

Weekly Cotton Review. New York, June 10.—Cotton advanced sharply for a time on hot, dry weather at the South, coverings of shorts and bullish manipulation. Then came a setback on heavy and persistent liquidation of July, attributed to leading New York and New Orleans bulls and their following. Also beneficial rains were reported in the Carolinas, Georgia and Alabama. Still on Friday prices advanced again on dry, hot weather in Texas and elsewhere. Liverpool's spot trade has continued small and at the South demand for the actual cotton is said to have fallen off so noticeably that the dullness neutralizes the effect of a strong statistical situation. Moreover, many believe that despite the recent hot, dry weather, the cotton crop is doing well, that it needed a period of high temperatures after the cold weather of May, and that dry weather has thus far done no widespread harm.

The cotton goods trade, too, still is unsatisfactory. Curtailment continues. Speculation in futures has been as a rule on a small scale. It is largely a professional market, subject to manipulation, a market which disconcerts some of the most experienced members of the trade.

On the other hand, if big bull operators have been throwing July over-

board they are credited with buying October, December and January on a liberal scale. A well-known Texas operator who has been here for about two years, is understood to be very bullish on the new crop months at the prevailing discounts. There can be no certainty as to what the size of the crop is to be. The average is unprecedentedly large, and the recent government report, though favorable, merely recalls to bulls the fact that there has been in the past a falling off from the June condition by October of no less than 37 per cent. They add that a "bumper" crop is absolutely necessary to replenish the world's supply, and falling that prices must go very much higher. On Friday continued hot, dry weather and aggressive buying by operators who have been very successful this season in the old crop months caused a sharp advance, despite the fact that the Carolinas, Georgia and Alabama of late have had beneficial rains. Attention is fixed on Texas, which is dry.

Review of Crop Conditions. Washington, June 10.—Cotton showed the best growing condition on June 1 of any crop reported to the Department of Agriculture. In its general review of crop conditions, the Crop Re-

porting Board in a supplemental report says:

The month of May was not, in whole, very favorable for crop growth, droughty conditions having prevailed over a great portion of the United States. In consequence the average condition of crop growth on June 1 was 2.8 per cent below the average condition on that date. Some relief from the unfavorable conditions came at the close of May and the first part of June.

Comparing the condition of various crops on June 1 with their average growing condition on that date of recent years, in most cases ten years, and with 100 representing average conditions and not normal, the board reports:

Cotton, 108.5; sugar beets, 103.2; apples, 102.5; raspberries, 101.8; spring wheat, 101.1; watermelons, 99.6; peaches, 97.7; cantaloupes, 96.6; blackberries, 95.5; sugar cane, 95.5; barley, 95.2; winter wheat, 95.5; rye, 98.2; oats, 96.9; alfalfa, 96.1; onions, 95.5; Lima beans, 92.5; cabbage, 91.9; pastures, 90.2; hemp, 89.0; clover, hay, 84.6; all hay, 85; peaches, 83.5.

It is estimated that the area planted to rye is about 12 per cent less than last year, or about 2,603,664 acres; clover (for hay), acreage, 6.3 per cent less than last year, and sugar cane acreage, 2.4 per cent less. The average condition of all crops by States on June 1 was approximately as follows (100 representing the average, not

normal condition, for recent years on that date):

Virginia, 83.3; North Carolina, 57.2; South Carolina, 56.0; Georgia, 109.1; Florida, 105.8; Alabama, 111.3; Mississippi, 106.2; Louisiana, 110.5; Tennessee, 95.1; Kentucky, 92.4; Arkansas, 104.6; and Texas, 107.7.

World's Visible Supply.

New Orleans, June 10.—Secretary Hester's statement of the world's visible supply of cotton showed the total to be 2,811,722 bales, against 2,955,217 last week, and 2,834,541 last year.

The total of American cotton is 1,671,722 against 1,816,217 last week and 1,707,511 last year, and of all other kinds, including Egypt, Brazil, India, etc., 1,140,000, against 1,157,000 last week and 1,127,000 last year. Of the world's visible supply of cotton, there is now afloat and held in Great Britain and Continental Europe 1,585,000, against 1,416,000 last year, and in Egypt, 115,000, against 82,000 last year; in India, 537,000, against 714,000 last year, and in the United States, 413,000, against 615,000 last year.

West Virginia Timber Lands.

The Kendall Lumber Company is reported by dispatches from Morgantown, W. Va., to have purchased 12,000 acres of Monongahela and Preston county timber and mineral lands for \$200,000. It is stated that the company will at once begin to cut the timber, and in this connection construct a railway on Cheat River.

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